




## PURCHASING DEPARTMENT

Madison County Board of Supervisors  
146 West Center Street  
Canton, MS 39046 / 601-855-5534  
[kesha.buckner@madison-co.com](mailto:kesha.buckner@madison-co.com)

December 6, 2021

**To:** Board of Supervisors  
**From:** Kesha Buckner, Purchasing Clerk   
**Subject:** Purchase of Motorola Solutions Radios

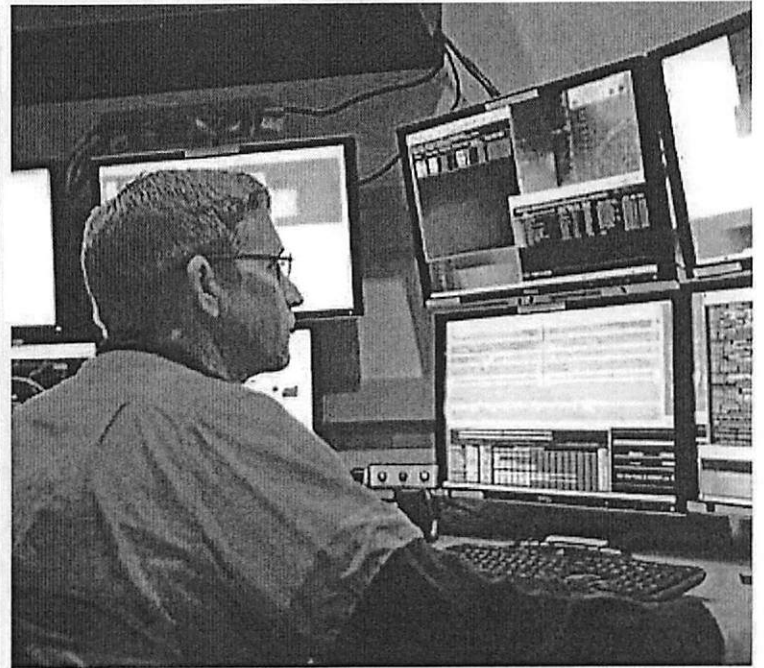
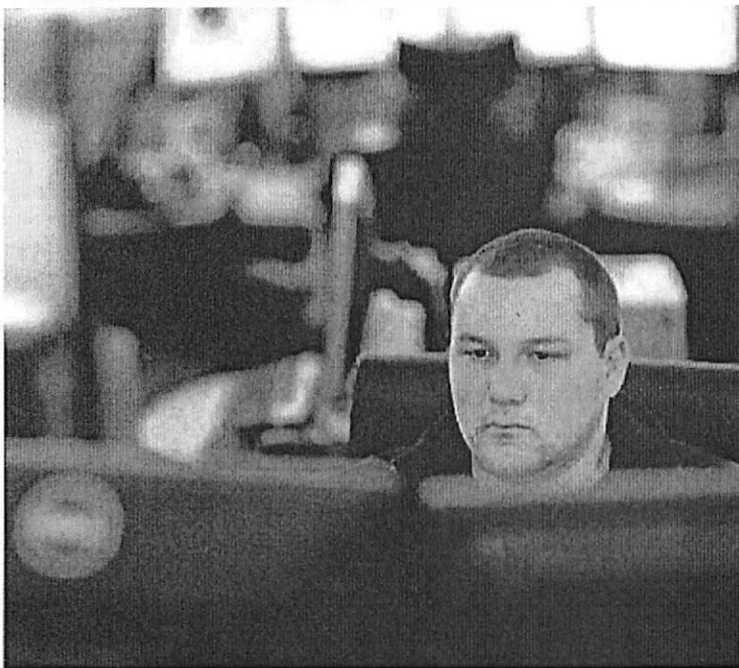
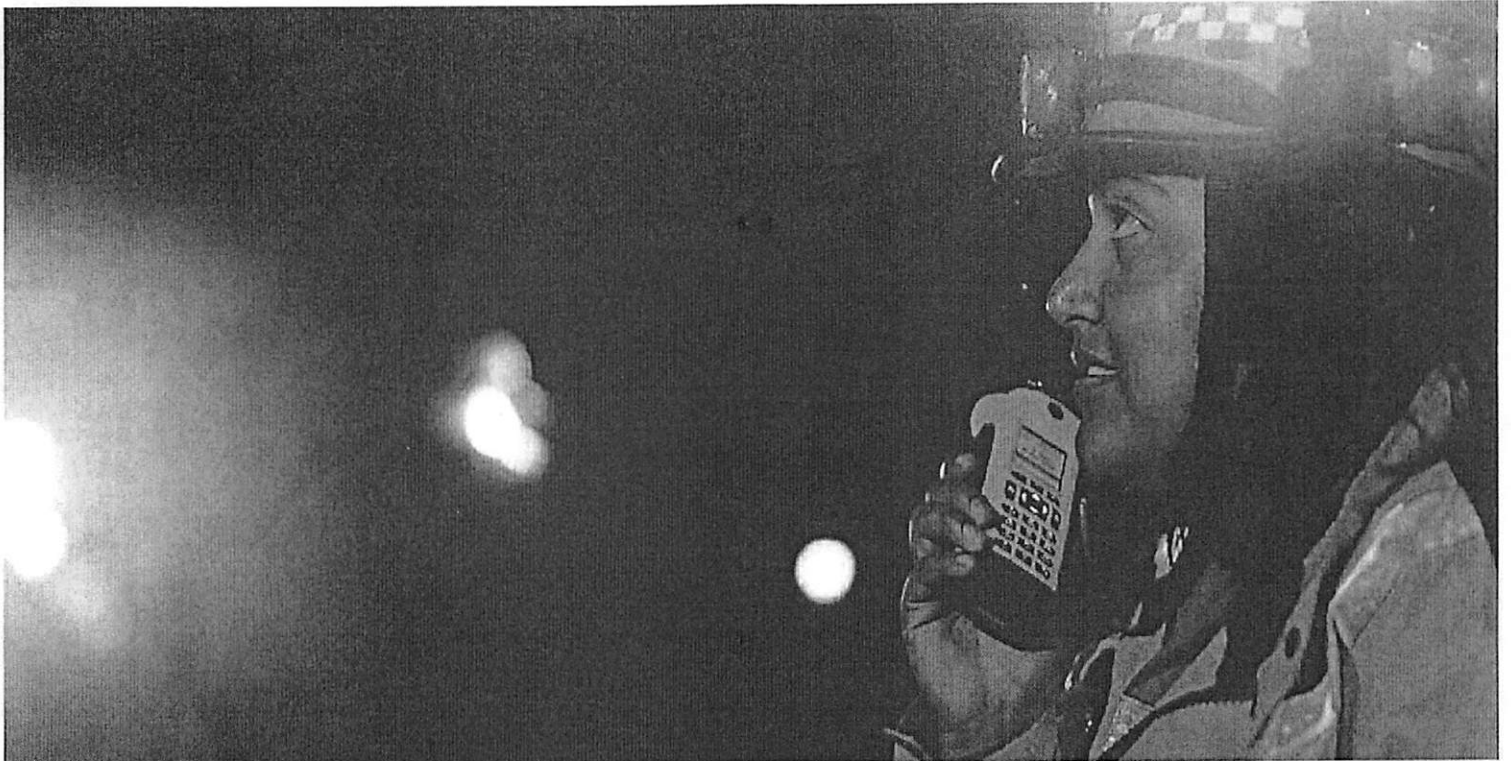
Emergency Management Director Albert Jones has requested purchase of MSWIN radios using State Contract procedures. The MSWIN State Contract was negotiated by the Department of Information Technology Services and its contract number 21716 MSWIN (3429).

These radios will be assigned to the Madison County Constables, Emergency Management and the Mega-Site Fire Truck.

Please consider authorization of this purchases using State Contract pricing on the quotes that are attached from Motorola Solutions.

- 2 APX 4500 Enhanced radios, including programming - \$24,419.30 (Constables)
- 4 APX 1500 7/800 Enhanced radios, including programming - \$16,085.72 (EMA)
- 1 APX 6500 Enhanced radios, including programming - \$4,965.83 (Mega-Site Fire Truck)
- 2 APX 900 7/800 Enhanced radios, including programming - \$4,335.80 (Hand-held – Mega Site Fire Truck)

**Attachments: Quotes**  
**Memorandum Letter**



# MADISON COUNTY

11/09/2021



QUOTE-1597683

11/09/2021

MADISON COUNTY  
P O BOX 608  
CANTON, MS 39046

Dear ,

Motorola Solutions is pleased to present MADISON COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide MADISON COUNTY with the best products and services available in the communications industry. Please direct any questions to Brandon Ghee at [bghee@jacksoncom.com](mailto:bghee@jacksoncom.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Brandon Ghee

Motorola Solutions Manufacturer's Representative

Billing Address:  
 MADISON COUNTY  
 P O BOX 608  
 CANTON, MS 39046  
 US

Quote Date:11/09/2021  
 Expiration Date:02/07/2022  
 Quote Created By:  
 Brandon Ghee  
 bghee@jacksoncom.com

End Customer:  
 MADISON COUNTY

Contract: 21726 - MISSISSIPPI-MSWIN

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 4500 Enhanced	APX 4500 REMOTE Mount Enhanced	2		\$3,782.25	\$7,564.50
1	M22URS9PW1BN	APX4500 ENHANCED 7/800 MHZ MOBILE				
1a	G24AX	ENH: 3 YEAR ESSENTIAL SVC				
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA*				
1c	G996AS	ENH: OVER THE AIR PROVISIONING				
1d	GA00580AA	ADD: TDMA OPERATION				
1e	G67DQ	ADD: REMOTE MOUNT O2 APXM				
1f	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM				
1g	GA00179AB	ADD: NO REMOTE CABLE NEEDED APX				
1h	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED				
1i	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX				
1j	G843AH	ADD: AES ENCRYPTION AND ADP				



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 -- #: 38-1115000

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	GA00804AA	ADD: APX O2 CH (GREY)				
1l	G444AH	ADD: APX CONTROL HEAD SOFTWARE				
1m	W22BA	ADD: STD PALM MICROPHONE APX				
1n	W969BG	ADD: MULTIKEY OPERATION				
1o	G170AM	ENH: TRUNKED RADIO TRACE/ REMOTE MO				
1p	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870				
Product Services						
2	LSV00Q00203A	DEVICE INSTALLATION	2	\$250.00	\$250.00	\$500.00
	APX™ 6000 Series	APX 6000 M2.5 w/P25 Software	4		\$3,955.25	\$15,821.00
3	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE				
3a	H869BZ	ENH: MULTIKEY				
3b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA				
3c	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)				
3d	H43BE	ENH: TRUNK RADIO TRACE & REMOTE MON				
3e	QA05570AA	ALT: LI-ION IMPRES 2 IP68 3400 MAH				
3f	Q361AR	ADD: P25 9600 BAUD TRUNKING				
3g	Q58AL	ADD: 3Y ESSENTIAL SERVICE				
3h	QA00580AC	ADD: TDMA OPERATION				
3i	H38BT	ADD: SMARTZONE OPERATION				
3j	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION				



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 -- #: 36-1115000

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
3k	Q629AK	ENH: AES ENCRYPTION AND ADP				
4	PMMN4069A	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55				
5	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	4	\$157.00	\$133.45	\$533.80
<b>Grand Total</b>					<b>\$24,419.30(USD)</b>	

**Notes:**

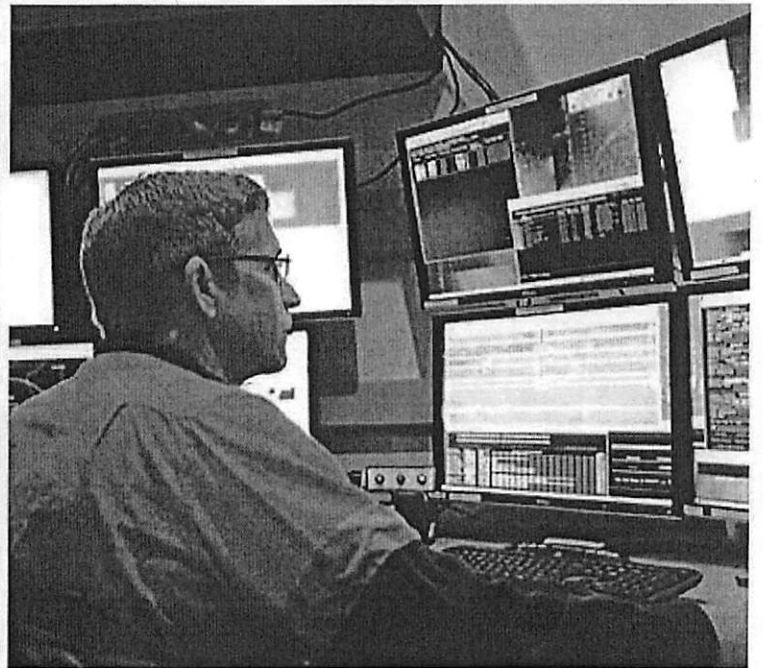
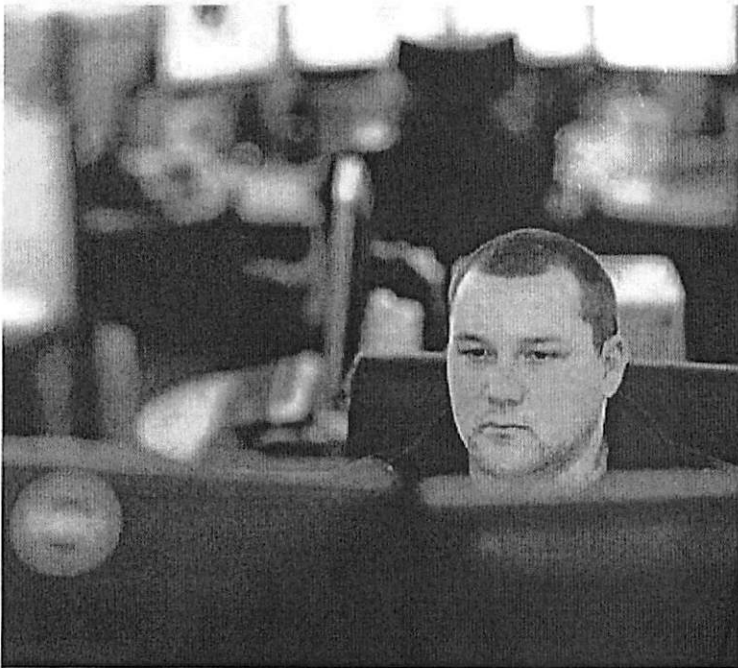
- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115000

<b>Purchase Order Checklist</b>	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	



## MADISON COUNTY

10/29/2021





QUOTE-1588493

10/29/2021

MADISON COUNTY  
P O BOX 608  
CANTON, MS 39046

Dear ,

Motorola Solutions is pleased to present MADISON COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide MADISON COUNTY with the best products and services available in the communications industry. Please direct any questions to Brandon Ghee at [bghee@jacksoncom.com](mailto:bghee@jacksoncom.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Brandon Ghee

Motorola Solutions Manufacturer's Representative

Billing Address:  
 MADISON COUNTY  
 P O BOX 608  
 CANTON, MS 39046  
 US

Quote Date:10/29/2021  
 Expiration Date:01/27/2022  
 Quote Created By:  
 Brandon Ghee  
 bghee@jacksoncom.com

End Customer:  
 MADISON COUNTY

Contract: 21726 - MISSISSIPPI-MSWIN  
 (3429)

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 1500 Enhanced	APX 1500 7/800 MOBILE CONTROL STATION ENHANCED	4		\$2,900.00	\$11,600.00
1	M36URS9PW1BN	APX1500 ENHANCED 7/800 MHZ MOBILE				
1a	G24AX	ENH: 3 YEAR ESSENTIAL SVC				
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA				
1c	W665BF	ADD: BASE STATION OP W/PS APX				
1d	G91AF	ADD: CNTRL STATION PWR SUPPLY				
1e	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX				
1f	G66BF	ADD: DASH MOUNT O2 APXM				
1g	GA00580AA	ADD: TDMA OPERATION				
1h	G142AD	ADD: NO SPEAKER APX				
1i	GA00804AA	ADD: APX O2 CH (GREY)				
1j	GA01339AA	ENH: SW P25 TRUNKING				
1k	G444AH	ADD: APX CONTROL HEAD SOFTWARE				



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1l	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)				
1m	W382AM	ADD: CONTROL STATION DESK GCAI MIC				
1n	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870				
Product Services						
2	LSV00Q00203A	DEVICE INSTALLATION TECH LABOR FOR INSTALL	1	\$1,485.71	\$1,485.71	\$1,485.71
3	LSV00Q01073A	DEVICE MISCELLANEOUS DEVICE PARTS/EQUIPMENT 7/800MHZ BASE STATION ANTENNA	4	\$571.43	\$571.43	\$2,285.72
Product Services						
4	LSV00Q01073A	DEVICE MISCELLANEOUS DEVICE PARTS/EQUIPMENT GROUNDING/INSTALL SUPPLIES	1	\$714.29	\$714.29	\$714.29

Grand Total \$16,085.72(USD)

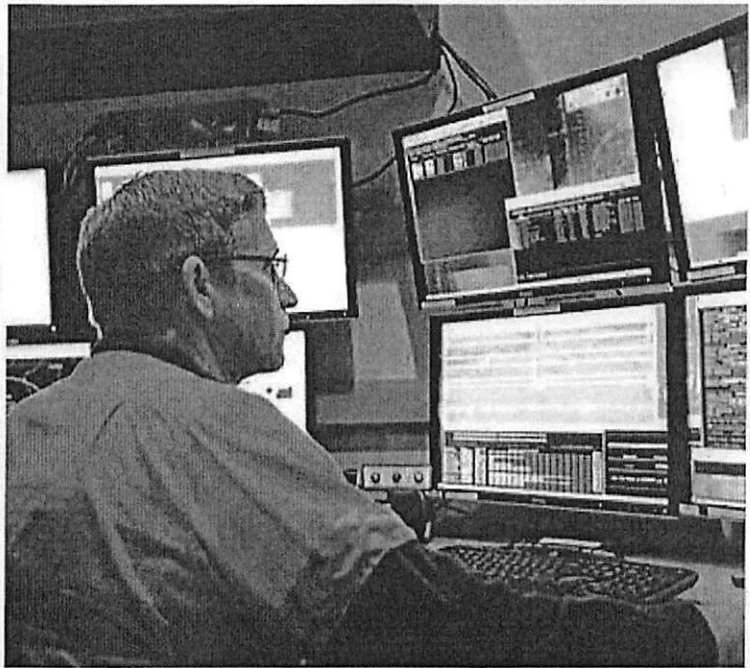
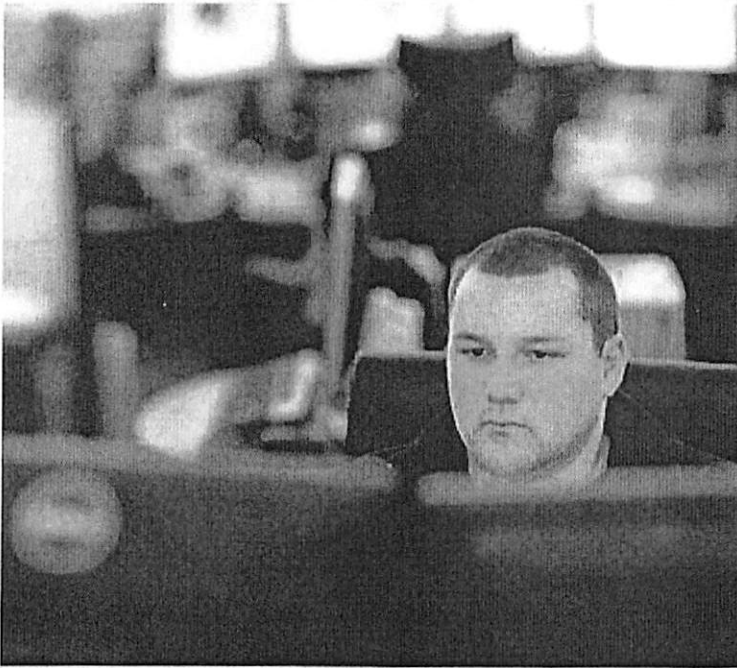
Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

<b>Purchase Order Checklist</b>	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	



**MADISON COUNTY**

09/24/2021

The design, technical, pricing, and other information ("Information") furnished with this submission is confidential proprietary information of Motorola Solutions, Inc. or the Motorola Solutions entity providing this quote ("Motorola") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola. MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2020 Motorola Solutions, Inc. All rights reserved.



QUOTE-1562093

09/24/2021

MADISON COUNTY  
P O BOX 608  
CANTON, MS 39046

Dear ,

Motorola Solutions is pleased to present MADISON COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide MADISON COUNTY with the best products and services available in the communications industry. Please direct any questions to Brandon Ghee at [bghee@jacksoncom.com](mailto:bghee@jacksoncom.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Brandon Ghee

Motorola Solutions Manufacturer's Representative

Billing Address:  
 MADISON COUNTY  
 P O BOX 608  
 CANTON, MS 39046  
 US

Quote Date:09/24/2021  
 Expiration Date:12/23/2021  
 Quote Created By:  
 Brandon Ghee  
 bghee@jacksoncom.com

End Customer:  
 MADISON COUNTY

Contract: 21726 - MISSISSIPPI-MSWIN

Line #	Item Number	Description	Qty	Ext. Sale Price
	APX™ 6500 / Enh Series	APX 6500 O5 Remote W/ KP, P25, and 3DB Antenna Enhanced	1	\$4,394.40
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	1	\$1,074.80
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1	\$4.25
1b	G831AD	ADD: SPKR 15W WATER RESISTANT	2	\$102.00
1c	G996AS	ENH: OVER THE AIR PROVISIONING	1	\$85.00
1d	GA00580AA	ADD: TDMA OPERATION	1	\$382.50
1e	G51AU	ENH: SMARTZONE OPERATION APX6500	1	\$520.00
1f	G67DS	ADD: REMOTE MOUNT O5 APXM	1	\$252.45
1g	G78AT	ENH: 3 YEAR ESSENTIAL SVC	1	\$168.00
1h	GA00092AT	ADD: APXM DUAL O5 CH	1	\$484.50
1i	G892AB	ENH:HAND MIC,GCAI WTR RESISTANT APX	2	\$122.40
1j	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	1	\$0.00
1k	G610AC	ADD: REMOTE MOUNT CABLE 30 FT APX	2	\$42.50
1l	G442AJ	ADD: APX O5 CONTROL HEAD	1	\$367.20
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00
1n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$437.75



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Ext. Sale Price
1o	W484AF	ALT: ANT 3DB GAIN 762-870MHZ	1	\$32.30
1p	G170AM	ENH: TRUNKED RADIO TRACE/ REMOTE MO	1	\$63.75
1q	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	1	\$0.00
1r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1	\$255.00
Product Services				
2	LSV00Q00203A	DEVICE INSTALLATION INSTALL AT JACKSON COMM	1	\$571.43

Grand Total **\$4,965.83(USD)**

**Notes:**

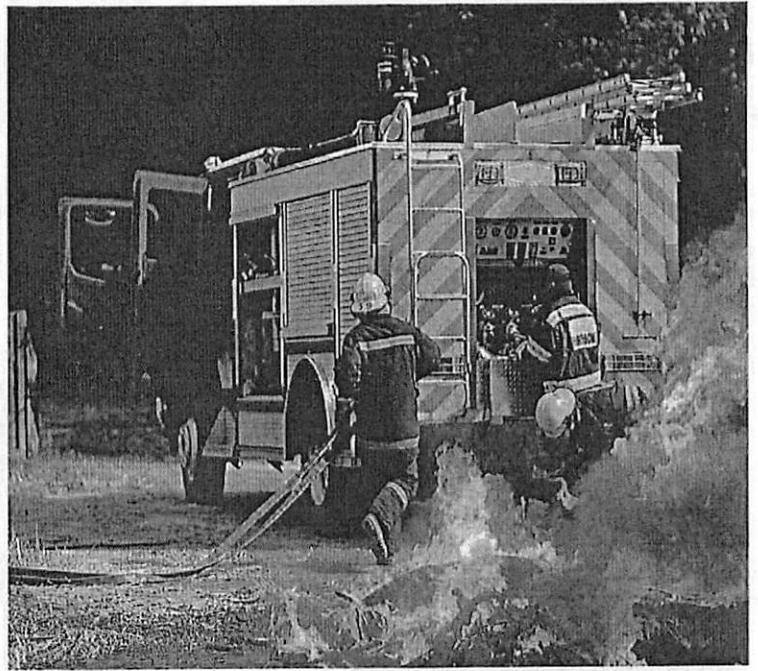
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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



<b>Purchase Order Checklist</b>	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	



## MADISON COUNTY

11/23/2021



QUOTE-1608701

11/23/2021

MADISON COUNTY  
P O BOX 608  
CANTON, MS 39046

Dear ,

Motorola Solutions is pleased to present MADISON COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide MADISON COUNTY with the best products and services available in the communications industry. Please direct any questions to Brandon Ghee at [bghee@jacksoncom.com](mailto:bghee@jacksoncom.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Brandon Ghee

Motorola Solutions Manufacturer's Representative

Billing Address:  
 MADISON COUNTY  
 P O BOX 608  
 CANTON, MS 39046  
 US

Quote Date: 11/23/2021  
 Expiration Date: 02/21/2022  
 Quote Created By:  
 Brandon Ghee  
 bghee@jacksoncom.com

End Customer:  
 MADISON COUNTY

Contract: 21726 - MISSISSIPPI-MSWIN

### Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 900	APX 900 7/800 MHZ MODEL 2 PORTABLE	2		\$1,909.50	\$3,819.00
1	H92UCF9PW6AN	APX 900 7/800 MHZ MODEL 2 PORTABLE				
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA				
1b	QA06765AA	ALT: IMPRESS LI-ION 3000MAH				
1c	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)				
1d	QA04096AA	ENH: P25 TRUNKING				
1e	QA09000AA	ADD: DIGITAL TONE SIGNALING				
1f	QA00580AF	ADD: TDMA OPERATION				
1g	H885BK	ADD: 3Y ESSENTIAL SERVICE				
2	PMNN4493A	BATT IMPRES LIION HE DENS IP68 3000T				
3	PMPN4174A	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA	2	\$76.00	\$64.60	\$129.20



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36 1115900

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
4	NNTN8525A	CHARGER TRAVEL	2	\$95.00	\$80.75	\$161.50
5	PMMN4069AL	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	2	\$133.00	\$113.05	\$226.10

**Grand Total****\$4,335.80(USD)****Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





<b>Purchase Order Checklist</b>	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
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PO Date	
Vendor = Motorola Solutions, Inc.	
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Bill-To Address	
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Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	



Mississippi Department of  
Information Technology Services

3771 Eastwood Drive  
Jackson, MS 39211-6381  
Phone: 601-432-8000  
Fax: 601-713-6380  
[www.its.ms.gov](http://www.its.ms.gov)

Craig P. Orgeron, Ph.D., Executive Director

# Memorandum

---

**To:** Customers purchasing Motorola Radios as part of MSWIN  
**From:** Craig P. Orgeron, Ph.D., Executive Director of ITS  
Vicki Helfrich, Executive Officer of the WCC  
**Date:** July 2, 2010 (Revised July 27, 2017)  
**Re:** MSWIN RFP 3429: Instructions for Use

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## 1. Introduction

- 1.1 Information Technology Services (ITS) and the Wireless Communication Commission (WCC) issued Request for Proposal (RFP) 3429 for a statewide Digital Trunked Land Mobile Radio System service. In June 2007, the WCC executed a turnkey agreement with Motorola Solutions, Inc. f/k/a Motorola, Inc. ("Motorola") for the implementation of the statewide radio system to be known as the Mississippi Wireless Information Network (MSWIN).
- 1.2 This *MSWIN RFP 3429: Instructions for Use* Memorandum provides ITS and WCC customers authorization and instructions for making purchases using the MSWIN Motorola 3429 contract.
- 1.3 *Who May Use:* MSWIN RFP 3429 may be used in the acquisition of specific Motorola configurations of Mobile, Portable, and Dispatch Console units and accessories by Mississippi agencies, universities, community/junior colleges and governing authorities (cities, counties and school districts). This award meets Mississippi requirements for legal purchases.
- 1.4 *Dollar Limitations of Use*
  - 1.4.1 Any procurement of wireless communication equipment and services which when combined with previous procurements during the current fiscal year exceeds \$100,000 requires prior approval by the WCC. The procedure for requesting approval is located on the WCC web site at <http://www.wcc.ms.gov/>.
  - 1.4.2 Any use of RFP 3429 must have prior, written approval for all purchases over \$100,000 from the WCC, as described in Section 4 below.

Once the WCC has provided written approval, there is no maximum dollar limitation for use of RFP 3429. Radio purchases under \$100,000 may use the Two-Way Radio Express Products List, available at <http://dsitspe01.its.ms.gov/its/RadioEPLOnline.nsf/VendorPrint?OpenForm>

1.4.3 For purchases under \$100,000 the WCC has delegated authority to purchase from RFP 3429 to the customer entity.

1.5 *Effective Dates (Updated July 26, 2017)*

RFP 3429 is effective from June 29, 2007 to ~~June 30, 2017~~ June 30, 2021. Effective July 2, 2010, Motorola has created the special MSWIN RFP 3429 Website for customer price verification as described in the ordering process below.

## 2. How to Obtain Price Quotations from the MSWIN 3429 Website

2.1 Customers should first obtain a quotation for their project from Motorola or one of the approved Motorola Dealers listed in item 5 below.

2.2 Customer must then verify the pricing quotation from a specially created Motorola MSWN RFP 3429 website. Print a copy of the website pricing for your project file.

2.3 Shipping Costs are included in the MSWIN 3429 price.

2.4 The MSWIN 3429 Website is at this link:  
<https://businessonline.motorolasolutions.com/default.asp>



Motorola Online Login	
Please enter your authorized user ID and password	
User ID:	<input type="text" value="MSWIN3429"/>
Password:	<input type="password" value="*****"/>
<input type="button" value="Login"/>	

If you are new to Motorola Online, [Sign Up Now](#). Problems Signing In? [Click Here for Assistance](#)  
The site is best viewed using Microsoft Internet Explorer 5.5+

2.4.1 Enter USER ID –MSWIN3429  
Password – MSWIN3429  
Passwords are case sensitive.

2.4.2 Note that this Login is a generic login that all Mississippi customers may use to view pricing. However, it is highly recommended that you get your own individual Login and Password in order to "Save

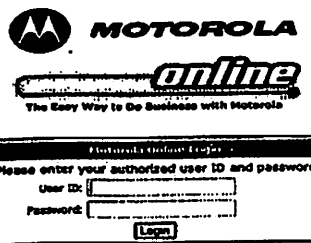


your Cart" and Configurations and ensure privacy regarding your purchase.

## 2.5 **Setting up a Unique User ID and Password with Motorola Online**

At the same link as above, click the "Sign Up Now" link on the login page.  
<https://businessonline.motorolasolutions.com/default.asp>

2.5.1 Upon clicking Sign Up Now, you will be redirected to fill out a form as displayed in the screen shot below. Once that form is filled out and submitted, the user id will be setup by Motorola and you will receive email confirmation when it is completed within 48 hours.



If you are new to Motorola Online, [Sign Up Now](#), [Problems Signing In?](#) [Click Here for Assistance](#)  
The site is best viewed using Microsoft Internet Explorer 5.5+

## 2.5.2 **User ID Registration Screen**

2.5.2.1 Fill in the ID Registration and "Submit". You can create your own User ID and Password. To identify yourself with the MSWIN contract pricing, fill in these fields as follows:  
-Motorola Contact: Paula Merritt  
-Customer Number: 1036284636  
-Comments: MSWIN 3429. You may also show additional comments as needed.

### Motorola User ID Registration

Please complete the following to register for a Motorola User ID. After you have completed the registration process, someone from the Motorola Online HelpDesk should contact you to complete the MOL sign-up process. You may want to refer to the links on the left for additional information or assistance.

In order to ensure efficient processing of your registration request, please provide your business/organization information below. Required fields are marked with single asterisk (\*). Fields marked with two asterisks (\*\*) are only required for the USA and Canada.

* User ID:	<input type="text"/>	* Company / Organization:	<input type="text"/>
* Password:	<input type="password"/>	Street Address:	<input type="text"/>
* Confirm Password:	<input type="password"/>	City:	<input type="text"/>
* First Name:	<input type="text"/>	** State/Province:	Mississippi
* Last Name (Surname):	<input type="text"/>	** Zip/Postal Code:	<input type="text"/>
* Email Address:	<input type="text"/>	* Country:	United States
* Confirm Email Address:	<input type="text"/>	* Telephone Number:	<input type="text"/>
Job title:	<input type="text"/>	Fax Number:	<input type="text"/>
Motorola Contact:	Paula Merritt	Business:	Government and Enterprise
Customer Number:	1036284636	Requesting Company Administrative Rights:	<input type="checkbox"/>

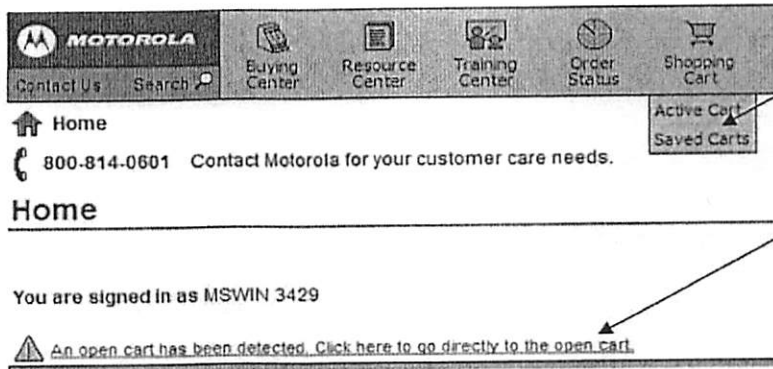
Additional Information:  
MSWIN 3429

Cancel    Reset    Submit

## 2.6 Using the Motorola Online Site to Check MSWIN 3429 Pricing

2.6.1 You can use either the State's "Generic" Login or the individual Login you create to access the MSWIN pricing, create a Cart/Configuration, or email your configuration to yourself and the Motorola Team as an "E-Quote."

2.6.2 Be careful when using the State's "Generic" Login when you save your configuration. Look for a warning sign in red: "An open cart has been detected. Click here to go directly to the open cart."



2.6.3 Click the RED link to go to the open cart OR under "Shopping Cart" on the top menu bar, click "Active Cart".

2.6.4 Delete the "Active Cart" to clear it before starting your own configuration.

2.6.5 If you do not clear the Active Cart, then your configuration will be added to the previous person's configuration.

2.6.6 If you have added items to your shopping cart but do not wish to Save the Cart, please delete your cart before logging off so that your quotes will not be there for the next user.

2.6.7 Note that any "Saved Cart" can later be accessed by choosing "Shopping Cart" on the top menu bar, and clicking "Saved Cart". Saved Carts are on the site for 30 days.

## 2.7 Radio/Accessory Pricing

You have two options for obtaining pricing in Motorola Online (MOL). You can go to the Quick Buy Screen for Quick Entry or you can utilize our Browse Catalog feature.

### Quick Buy Function – Radios

You can find pricing for radios by going to Buying Center>Quick Buy. You will see the order entry page (see screenshot below) with the radio packages for your contract listed. You can view the pricing, by clicking on the package and using the arrow to add it to the box on the right. Once that is completed, you will need to click the "add to cart" button.

### Cart Page (Radio)

The screenshot shows the Motorola Online Quick Buy interface. At the top, there is a navigation bar with icons for Home, My Account, My Cart, My Orders, My Favorites, My Alerts, My Profile, My Settings, and My Logout. Below the navigation bar, there is a header section with the Motorola logo and the text "Quick Buy". The main content area displays a list of radio packages for a specific contract. The packages are listed in a table with columns for "Contract Package", "Quantity", and "Price". The packages listed are:

Contract Package	Quantity	Price
ANTENNA SYSTEM	1	
ANTENNA SYSTEM	1	
ANTENNA SYSTEM	1	
ANTENNA SYSTEM	1	
ANTENNA SYSTEM	1	

Below the list of packages, there is a table for adding items to the cart. The table has columns for "Qty", "Add to Cart", and "Remove from Cart". The table is currently empty.

## Cart Page (Add Package to Cart)

[Home](#) > [Buying Center](#) > [Quick Buy](#)  
 800-814-0601 Contact Motorola for your customer care needs

MISSISSIPPI STATE  
CONTRACT: MSWIN

**Quick Buy**

Select package and click arrow to add: Select package and click arrow to remove

Contract Packages	Qty	
XTL5000 MOBILE WP25 SOFTWARE	1	
XTL5000 CONSOLE/ITE WP25 SOFTWARE	>>	
ANTENNA SYSTEM	<<	
XTG2500 PORTABLES WP25 SOFTWARE		
XTL2500 MOBILE WP25 SOFTWARE		

Display: 10 lines Print Item Description View Options Hide Items

Line	Item Number	Qty	For standard options, please check the box. To order different options, enter them in the area below, and use ENTER OR >> to add to the list.	Standard Options
1.			>>	<input type="checkbox"/>

## Quick Buy Function -- Accessories

This form of entry for accessories would be utilized if you know your part numbers and just need pricing. You can enter your part number in the blank boxes under Item Number (Screenshots are shown below for your reference). When you have entered all the parts you would like to price and their quantity, click the "add to cart" to be navigated to the cart page to view the pricing.

[Home](#) > [Buying Center](#) > [Quick Buy](#)  
 800-814-0601 Contact Motorola for your customer care needs

MISSISSIPPI STATE  
CONTRACT: MSWIN

**Quick Buy**

Select package and click arrow to add: Select package and click arrow to remove

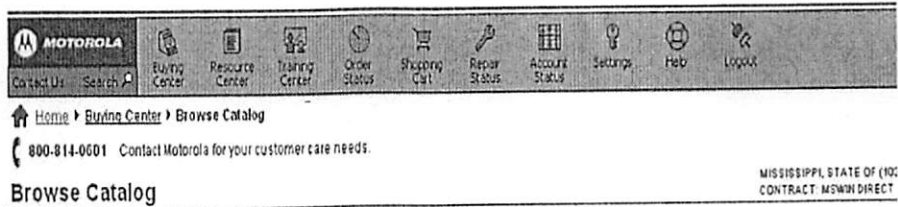
Contract Packages	Qty	
XTL5000 MOBILE WP25 SOFTWARE	1	
XTL5000 CONSOLE/ITE WP25 SOFTWARE	>>	
ANTENNA SYSTEM	<<	
XTG2500 PORTABLES WP25 SOFTWARE		
XTL2500 MOBILE WP25 SOFTWARE		

Display: 10 lines Print Item Description View Options Hide Items

Line	Item Number	Qty	For standard options, please check the box. To order different options, enter them in the area below, and use ENTER OR >> to add to the list.	Standard Options
1.	NTN7144CR	1	>>	<input type="checkbox"/>
Notes:			>>	<input type="checkbox"/>
2.			>>	<input type="checkbox"/>

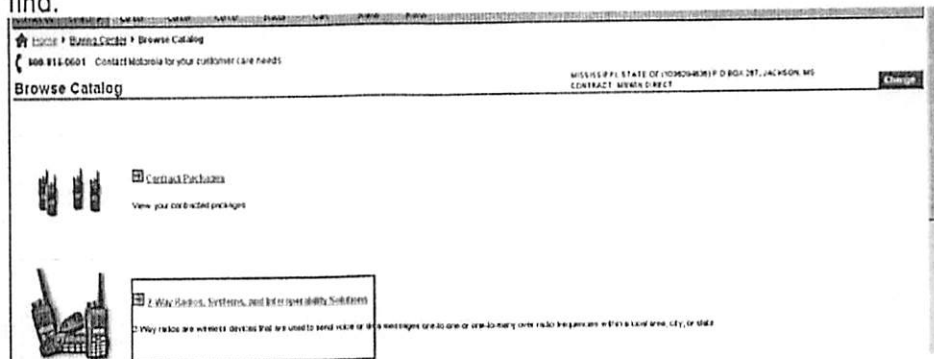
## Browse Catalog – Radios

The path to utilize the browse catalog feature is Buying Center>Browse Catalog. For radios, you will want to click the "Contract Packages" link to view the radio packages available.



## Browse Catalog – Accessories

The path to utilize the browse catalog feature is Buying Center>Browse Catalog. For accessories, you will want to click "the 2 –Way Radios, Systems and Interoperability Solutions" link. Once the page expands, you can click on the radio model name that corresponds to the accessories you would like to find.



2.8 You can save or email your cart with in the cart screen. It is recommended that if you are saving your cart or configuration that you create a unique User ID and Password to ensure privacy.

## 2.9 Cart Functions

Once a radio or accessory is added to a cart, you will see the screen listed in the screenshots below. You will have several options on this page, such as emailing a copy of the cart, saving the cart (we recommend setting up an individual user id if you wish to use this function) and delete cart.

Home • Billing Center • Shopping Cart  
 800-814-0601 Contact Motorola for your customer care needs

### Unnamed Cart

Created By: mms4329      Currency: US  
 Created On: 25 Jun 2010      Contract: MGPW DIRECT

To add items to this cart, please use Buying Center  
 Includes items not in your selected contract. Other discounts may apply.

1. **XTS2500 PORTABLE W/P25 SOFTWARE**  
 XTS2500 Portable W/P25 Software 3175 - Minimum 48week  
 Unit of Measure: 1 EA

Contract/Alt/Item ID	Description	List Price	Your Price	Quantity	Extended Price
05 Oct 2010	74	13,241.50	13,011.00	1	13,011.00

Package consists of:  
 Model No. 1443JC18PW7DH  
 XTS2500 T82-070442Z 1-3AN 870 CHANNEL/32X KEYPAD/ MODEL 3  
 Unit of Measure: 1 EA

Contract/Alt/Item ID	Description	List Price	Your Price	Quantity	Extended Price
	1443JC18PW7DH	3,028.70	3,028.70	1	3,028.70

Configuration:

Model Number	Description	List Price	Your Price	Quantity	Extended Price
1443JC18PW7DH	XTS2500 T82-070442Z 1-3AN 870 CHANNEL/32X KEYPAD/ MODEL 3	1,850.00	1,857.50	1	1,857.50

As well, there are other shopping functions within the cart page, such as continue shopping, recalculate if a quantity is changed. Some of the cart functions have been detailed out below. If you have any questions, please contact our MOL Support Line at 800-814-0601.

Item Number: **NH1417A**  
 CARRY CASE WITH BELT LOOP & T-STRAPE  
 Unit of Measure: 1 EA

Contract/Alt/Item ID	Description	List Price	Your Price	Quantity	Extended Price
		60.00	51.00	1	51.00

Item Number: **NH1873A**  
 CHARGER, RAPID RATE, 110V US PLUG  
 Unit of Measure: 1 EA

Contract/Alt/Item ID	Description	List Price	Your Price	Quantity	Extended Price
		165.00	140.25	1	140.25

Total: **17,852.78**

Buttons: Add To Order Pad, Add To Shopping Cart, Continue Shopping, Recalculate

### Email Cart

The email cart button allows you to email a copy of the cart to the user's email address and copy any necessary contacts within your organization. Put your email address and any other email addresses you want to receive a copy in the "CC" line, separated by commas.

### Save Cart

The save cart button allows you to save work in progress. For example, you have created a customer configuration and need to ask someone a question prior to completing the cart you are working to build, you can click "save" and come back to the cart.

## Continue Shopping

The "continue shopping" button allows you to return to the "Quick buy" screen and enter additional radios/part to your cart.

## Recalculate

The recalculate button can be used if you need to update quantities in your cart screen to get an updated view of total pricing for items you are pricing.

## Personality Information

If the radio or accessory part number requires personality/tech edit data, you will be re-directed to the screen listed below. Because no order is being placed while checking price, you can just enter the word test in all the open fields. After you have entered the text, click "continue" and you will be directed to the cart screen to view the pricing.

Personality: SVC03SVC0117D

Models with configuration:  Please click on a model to the left to configure it.  
  Partially configured  
  All  
  All  
Models followed by (\*) need mandatory options.  
Models followed by (P) need personality.

Currency: \$US

Item Number	Description	Unit Price (ex)	Total Price (ex)
SVC03SVC0117D	SYSTEM UPGRADE SERVICES	1.00	1.00

Service Provider Vendor # - Site Code

Service Provider City

Service Provider Name

Service Provider State

Supplemental Data for SOW Notes

## Configure Screen Information

In browse catalog and the cart screen, you may be prompted to use the configure screen to choose an option or to review the options you have chosen. On the configurator screen, you will see two different sections – Mandatory and Optional.

For the items in the section marked mandatory, you will need to select at least one per step (also referred to as option class).

For the items in the section marked optional, you can choose to include any of these options. If one is already marked as shown in the example of below or has a pencil (or X looking icon next to it) those are default items that are required by the package setup.

If you get a red error message that refers to a certain option that has not been selected, but is required by another option on the radio, you can click on the configurator to add the required option.

Package consists of:

Model No. M30TSS0PW1 N (Configured)

APR123 DEL. BAND NO POWER

Unit of Measure: EA Factory Price: 2,273.00

2,273.00

Manitex's Configuration: The following configuration steps are mandatory. Select at least one option from each configuration step.

Option	Item #	Description	List Price (USD)	Year Price (USD)	Quantity	Select
Primary Band Option	99000000A	ADD: PROGRAMME PRIMARY BAND	0.00	0.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Options Price	99000000	ENH: IMB ASTRO DIGITAL GAI OPERATION	819.00	427.75	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
System	001A7	ENH: GUARANTEED OPERATION AFR	1,400.00	1,475.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Control Head Assembly	99000000	ADD: AFRX900 OR DDTX900 HEAD	499.00	567.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Accessories	99000000	ADD: DASH MOUNT CB	100.00	100.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Accessories	99000000	ADD: CONTROL STATION OEM SCRAM	100.00	100.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Speaker	01400000	ADD: NO SPEAKER NEEDED	0.00	0.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Antenna	99000000	ADD: NO RF ANTENNA NEEDED	0.00	0.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>
Secondary Band Option	99000000A	ADD: VHF MP SECONDARY BAND	400.00	500.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>

Optional Configuration: The following configuration steps are optional. Select those you are interested in receiving.

Option	Item #	Description	List Price (USD)	Year Price (USD)	Quantity	Select
System Enhancement Software	99000000	ADD: PES TRUNKED SOT TALKER	500.00	500.00	1	<input type="checkbox"/> <input checked="" type="checkbox"/>

### 3. Use of Two-Way Radio EPL for Service Quotations and Other Purchases

3.1 ITS currently has two contracts covering Two-Way Radios. Either may be used as best fits the customer, project, and the purchase size.

3.1.1 Two-Way Radio EPL 3744 is a multi-award Express Products List that includes many manufacturers and dealers. It has a \$200,000 per fiscal year spending limit without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers. For any acquisition that results in an expenditure over \$100,000 in a fiscal year, the customer MUST also receive written approval from the WCC. The Two Way Radio EPL includes both MSWIN compatible radios as well as non-MSWIN, from both Motorola as well as other Manufacturers.

3.1.2 MSWIN RFP 3429 is a single award contract to Motorola and only includes products and bundles proposed as part of the MSWIN project. Its use requires approval from the WCC for over \$100,000. For purchases under \$100,000 the WCC has delegated authority to purchase from RFP 3429 to the customer entity.

3.1.3 There is some redundancy as some of the same MSWIN products and bundles are available for smaller purchases on the Two-Way Radio EPL.

3.2 Work with the Motorola representative listed in item 5 to understand whether your radio purchase needs will be part of the statewide MSWIN system.

3.3 RFP 3429 pricing does not include the unit service costs for the installation or configuration of the radios. Please ensure that any installation pricing



proposed on the quotation from Motorola or a Motorola dealer is no more than the vendor's pricing on Two-Way Radio EPL 3744.

- 3.3.1 Two-Way Radio EPL Interactive Vendor Fees  
<http://dsitspe01.its.ms.gov/its/RadioEPLOnline.nsf/VendorPrint?OpenForm>
- 3.3.2 Services for Governing Authorities such as counties are governed under public purchasing law, but ITS highly recommends that you use the Two-Way Radio EPL approved rates as the not-to-exceed cost.

#### **4. Delegation of Authority to Purchase Two-Way Radio Products and Services**

##### **4.1 Wireless Communication Commission (WCC)**

Senate Bill 2514, 2005 Regular Session, established the Mississippi Wireless Communication Commission to ensure critical personnel have effective communications services available in emergency situations. The enabling legislation specifically directs the Commission to implement a statewide wireless communications system for state and local governments that enables interoperability between various wireless communications technologies. The Commission is further tasked with the responsibility for approving all wireless communication purchases within the state and for setting forth rules and regulations governing these purchases.

4.2 Dollar Limits. The WCC has delegated the purchase approval of wireless products lifecycle cost within certain ranges and has further established an approval process for procurements above these levels. All government entities in the state are under the WCC purview, both state and local.

4.2.1 Lifecycle cost < or = \$100,000; no WCC review required. Normal public purchasing guidelines followed including use of ITS Express Products Lists (EPLs).

4.2.2 Lifecycle cost > \$100,000 but < \$250,000; requires review and approval of WCC Review Committee. Normal public purchasing guidelines followed including use of ITS Express Products Lists (EPLs).

4.2.3 Lifecycle cost > \$250,000; requires review and approval of WCC Review Committee AND the Commission. Normal public purchasing guidelines followed.

4.3 For more information on the Wireless Communication Commission, please visit their website: <http://www.wcc.ms.gov/> or call 601-359-5333. The forms to request WCC approval for your project are available by choosing "Purchasing Rules, Guidelines, and Procedures."

4.4 Additional information about delegation of telecommunication purchases is available in the ITS Procurement Handbook, Section 011. The handbook is on the ITS website, <http://www.its.ms.gov>, then choose "Procurement."

5. **How to Place Your Order** (Updated July 26, 2017)

Please contact Motorola or an approved Motorola Dealer for RFP 3429 with questions.

<b>All orders for MSWIN 3429 contract are placed directly with Motorola. Invoices will be from Motorola. Remittance will be to Motorola.</b>		
<b>Contact Information</b>	<b>Place Order To</b>	<b>Remit to</b>
Motorola Solutions, Inc. Paula Merritt <a href="mailto:paulamerritt@motorolasolutions.com">paulamerritt@motorolasolutions.com</a>  Mobile – (769) 610-3775 Fax – (601) 939-3693	Motorola Solutions, Inc. Attn: Paula Merritt 10 Canebrake Blvd. Ste. 350 Flowood, MS 39232	Motorola Solutions, Inc. PO Box 404059 Atlanta, GA 30384-4059
Motorola Solutions, Inc. Karl Arndt <a href="mailto:karl.arndt@motorolasolutions.com">karl.arndt@motorolasolutions.com</a>  Phone – (601) 760-0072	Motorola Solutions, Inc. Attn: Karl Arndt 10 Canebrake Blvd, Ste 350 Flowood, MS 39232	Motorola Solutions, Inc. PO Box 404059 Atlanta, GA 30384-4059
Motorola Solutions, Inc. Richard Shelby <a href="mailto:richard.shelby@motorola.com">richard.shelby@motorola.com</a>  Phone – (251) 583-1071	Richard M. Shelby 21297 South Meadows Dive Fairhope, AL 36532	Motorola Solutions, Inc. PO Box 404059 Atlanta, GA 30384-4059
<b>Motorola Dealers Approved to issue quotations under RFP 3429</b>		
<ul style="list-style-type: none"> <li>• Integrated Communications, Inc.: Joseph D. Stringer, (662) 842-0234, <a href="mailto:jstringer@icitupelo.com">jstringer@icitupelo.com</a></li> <li>• Jackson Communications: Bill Roberts, (601) 519-1389, <a href="mailto:broberts@jacksoncom.com">broberts@jacksoncom.com</a>; Jay Cole (601)665-3249 <a href="mailto:jcole@jacksoncom.com">jcole@jacksoncom.com</a></li> <li>• Team One Communications, Inc: Jonathan Harkey, (228) 762-3721, <a href="mailto:jharkey@TeamOneComm.com">jharkey@TeamOneComm.com</a></li> </ul>		

6. **NIGP Codes**

State agency customers will be required to use NIGP codes when purchasing through Mississippi's Accountability System for Government Information and Collaboration

(MAGIC). The following NIGP codes will need to be entered for the product categories for products purchased using the Two-Way Radio EPL.

<b>NIGP Code:</b>	<b>Use For:</b>
72689	Two-Way Radio Receivers, Transmitters, Transceivers: Mobile and Base Station (Audio Transfer)
72690	Two-Way Radio Supplies, Parts, and Accessories

**7. What Goes In Your Purchase/Audit File**

At a minimum include:

- 7.1 A copy of the purchase order.
- 7.2 A copy of the vendor quotation.
- 7.3 A copy of the approval letter from the Wireless Communication Commission.
- 7.4 A copy of the product information from the MSWIN Motorola RFP 3429 website for each product being purchased.
- 7.5 Any additional project-related documentation or justification.

**8. Report Problems or Request Assistance**

- 8.1 If you have any questions about using this RFP, please contact the ISS Help Desk at (601) 432-8166, [isshelp@its.ms.gov](mailto:isshelp@its.ms.gov) or the WCC at (601) 359-5333.

Copies of this document are available on the Internet at <http://www.wcc.ms.gov>.